

COMPANY PROFILE



NORLAND

CIVIL ENGINEERS AND CONTRACTORS

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WHO WE ARE

Norland Construction (Pty) Ltd was founded in **1970**, specialising in the field of Civil Engineering Construction. The owners of the Company are qualified **Civil Engineers** and adopt a hands-on approach in the execution of their contracts. Their combined engineering expertise, managerial skills and appropriate equipment resources ensure that the company is able to construct and deliver workmanship of the highest quality and within the time constraints required by the client. **Norland Construction** has embraced the principles of empowerment and currently holds a **Level 1 BEE scorecard** – **Appendix A. Appendix C** indicates our **Shareholder** composition. We have a CIDB grading of **8CE**.



engineering
expertise



managerial
skills



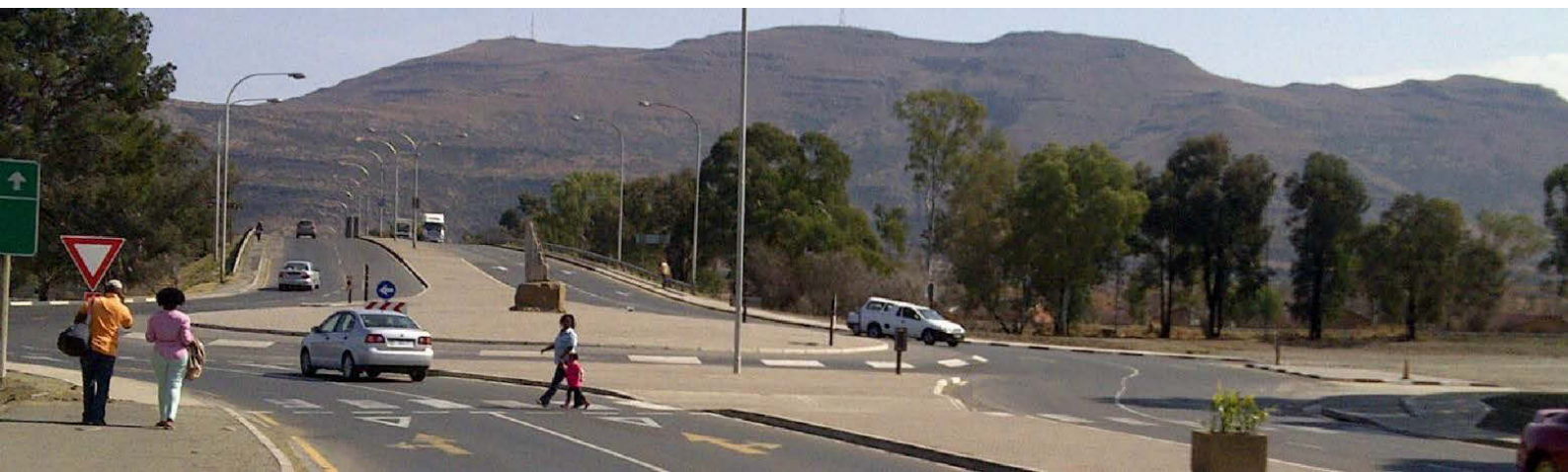
equipment
resources



WHAT WE DO

The activities and operations of the **Norland Group** include the following specific construction sectors:

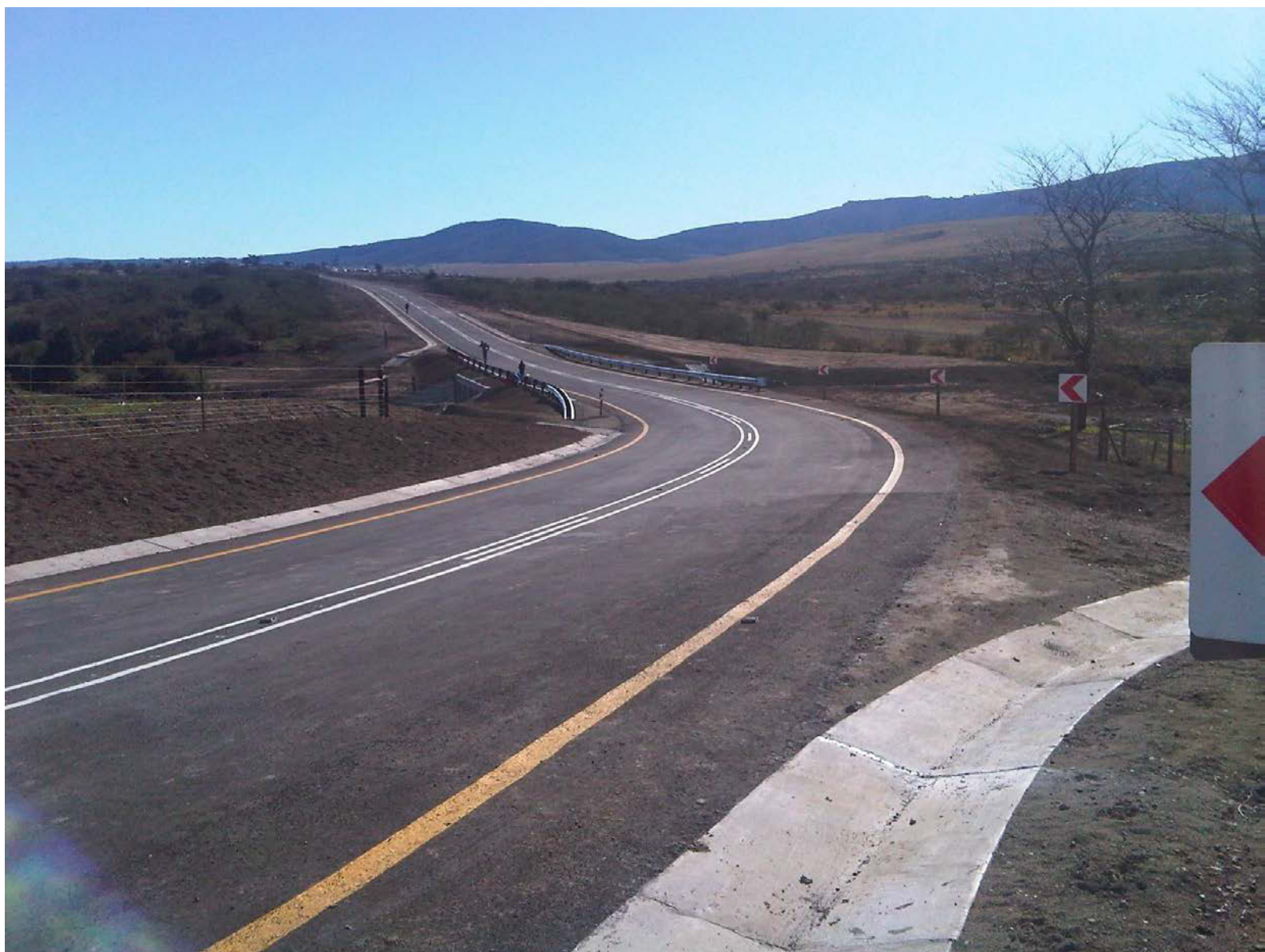
- Urban & Rural Roads, Bridges & Interchanges
- Township Infrastructure
- Water and Sewerage Treatment Works
- Concrete Reservoirs and Pipelines
- Specialized Concrete Slip Formed Microwave Towers
- Airport Runways
- Dams, Irrigation Canals & other Bulk Earthworks



OUR EXPERIENCE & ACCOMPLISHMENTS

Norland Group has an outstanding record of experience and accomplishments, borne out by the successful completion of a variety of projects.

The company attributes much of its success to the **commitment** and **dedication** of its personnel, the structure of which can be seen in the attached organogram - **Appendix B.**



OUR PROJECTS

Norland Group is one of the larger, respected construction companies operating mainly in the **Eastern Cape Province** of the Republic of South Africa. The Company is well known to Provincial Governing Bodies, Municipalities and Private Institutions involved in the development of Civil Infrastructure.

The attached schedule - **Appendix D** provides details of the completed projects and bears testimony to the multi-disciplined approach of the company.



MORE ABOUT US

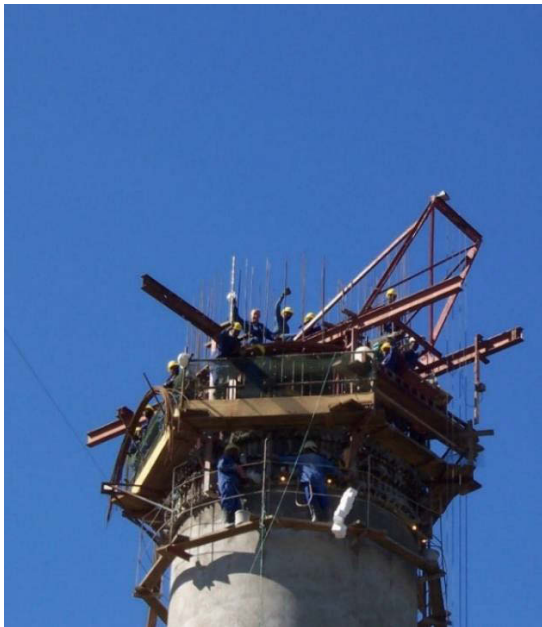
Safety and quality assurance are an integral part of our operations. Where necessary, and when required by the Client, the company is able to offer training in related industry skills with particular reference to the largely unskilled segment of the workforce. During the last 5 years the South African Government has committed itself to job creation and, to this end, has initiated the implementation of an increasing number of labour intensive and emerging contractor-based contracts. **Norland Group** has successfully completed a variety of such projects to the satisfaction of the Client and the communities in which the projects were executed.



OUR REPUTATION

Our professional conduct and relationships with leading Consulting Engineers bears testimony to our **reputation and integrity**.

Appendix E is a list of some of the Clients and Consulting Engineers the Company has worked with over the years.



OUR EQUIPMENT

Most of the plant and equipment used in the execution of Contracts is sourced from our own resources which **enhances our independence and mobility**. The Company has a **well-organized and equipped central workshop in East London** and a **regional office with workshop in Mthatha** to service and maintain its construction plant thus ensuring delivery on time.



OUR FINANCIAL PARTNERS

Our bankers, **First National Bank of South Africa**, East London with whom we have banked for over twenty years, will provide you with the necessary **financial reports** on the **financial status** and soundness of the Company.

Blenheim Insurance Brokers provide the Company with the necessary Contract guarantees.

Norland Group's impeccable record with its bankers and guarantors enables the Company to negotiate the best possible deal with both client and supplier. Furthermore, we are able to offer design and construct projects with **access to financial resources** on specific projects. Our insurance brokers are **AON** of East London where our decades of core history bear testimony to an astutely managed business.

See **Appendix G** for relevant **contact details**.



FINANCIAL
REPORTS



FNB
First National Bank



APPENDIX A : BEE CERTIFICATE

Broad-Based Black Economic Empowerment Generic - Contractor Amended Construction Verification Certificate

Enterprise Name: **Norland Construction (Pty) Ltd**
Enterprise Registration No: **2007/015793/07**
Enterprise VAT No: **4900101504**

Physical Address:	11 Mercury Road Woodbrook East London 5241	Tel: 043 736 6294 Fax: 043 736 2603 Email: andrewburger@norland.co.za Ref No: MELSNORL010-02
Contact Person:	Andrew Burger	

Date of assessment: 25 June 2018
Expiry date: 24 June 2019
B-BBEE scorecard type: Generic Scorecard under the Amended Construction Sector Code - Contractor

B-BBEE Contribution Summary	B-BBEE Score
Element	
Ownership	24.92
Management Control	16.06
Skills Development	22.45
Enterprise and Supplier Development	34.36
Socio-Economic Development	5.00

B-BBEE Score: 102.79
B-BBEE Level (No Discount): Level 1
B-BBEE Recognition Level: 135%
51% Or More Black Owned: NO
30% Or More Black Women Owned: NO
Empowering Supplier: YES
Designated Group Supplier: NO
Modified Flow-Through Principle Applied: NO


Mazars East London
Services CC contact
details

T 043 726 9898
F 043 726 9899
E tony.balshaw@mazars.co.za
W www.mazars.co.za

Physical Address
26 Vincent Road
Vincent
East London
5247

Postal Address
PO Box 313
East London
5200

Signature


Mazars
Technical Signatory: AS Balshaw
25 June 2018

This Broad-Based Black Economic Empowerment verification is based on the provisions of the BEE Act (Act 53 of 2003), the Amended B-BBEE Construction Sector Codes, gazetted on 1 December 2017.



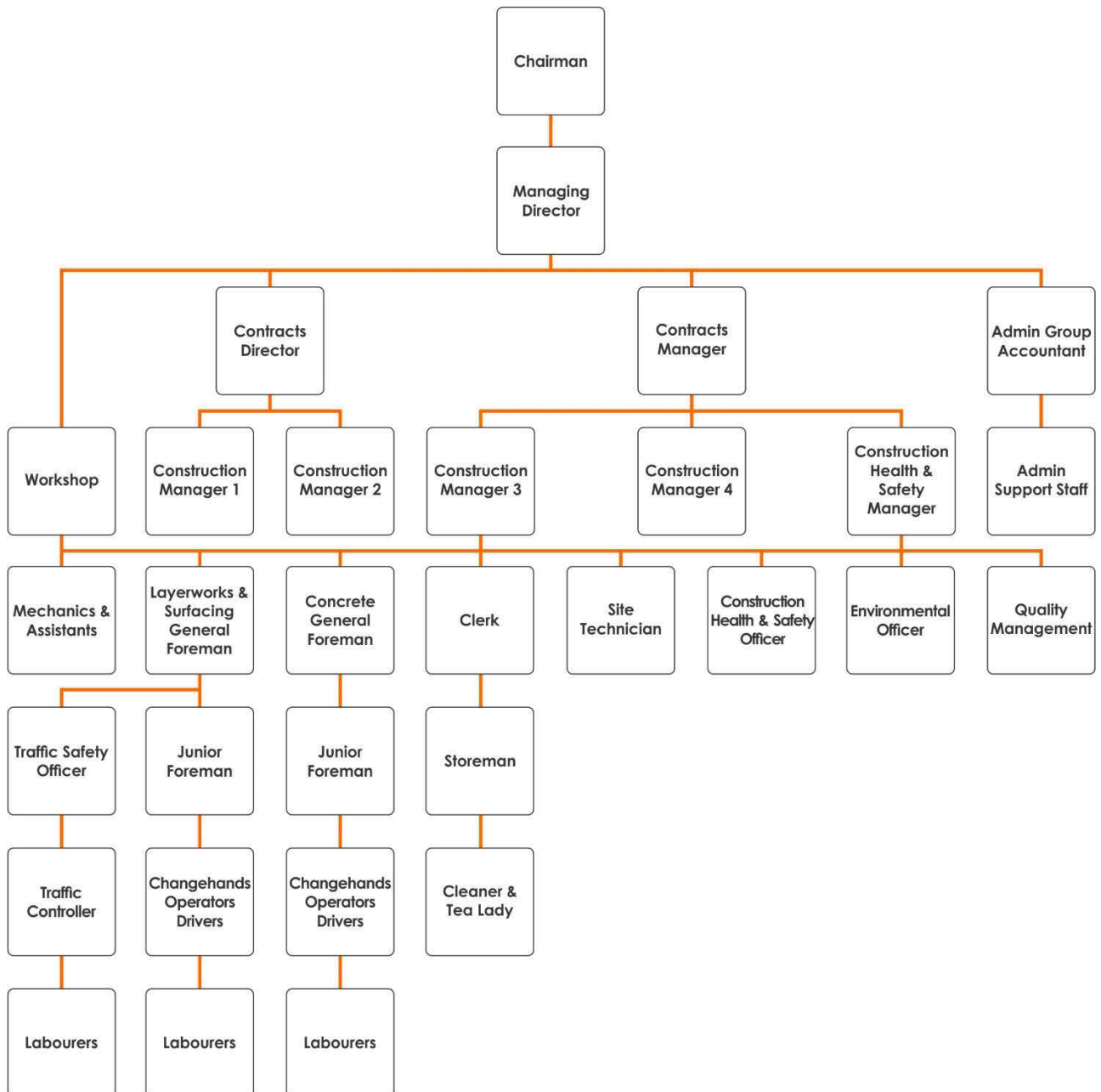
ACSC - B-BBEE - Amended Construction Verification Certificate - Version 3
Authorised by: Tony Balshaw - Authorisation date: 22 February 2018
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MAZARS EAST LONDON SERVICES CC

APPENDIX B : COMPANY STRUCTURE

NORLAND GROUP



APPENDIX C : DETAILS OF SHAREHOLDERS

NORLAND CONSTRUCTION (PTY) LTD

DETAILS OF SHAREHOLDERS

Name	Gender	Position	Citizen-ship	HDI Status	% Ownership	Voting
NORVIC TRUST Sven Folke Ingemar Heurlin	Male	Chairman	RSA Prior 1994	No	24.25%	24.25%
Samuel Bonnin Hobson	Male	Managing Director	RSA Birth	No	18.25%	18.25%
Jarl Ingemar Heurlin	Male	Director	RSA Birth	No	26.50%	26.50%
NJV INVESTMENT COMPANY (PTY) LTD	Male	Shareholder	RSA Birth	Yes Black	25.00%	25.00%
Jacques Terblans	Male	Contracts Manager	RSA Birth	Yes Youth	6.00%	6.00%

NJV INVESTMENT COMPANY (PTY) LTD

DETAILS OF SHAREHOLDERS

Name	Gender	Citizenship	HDI Status	% Ownership
Alfred Sindile Ngonyama	Male	RSA Birth	Yes	20%
Cebisa Nobathembu Ngonyama	Female	RSA Birth	Yes	40%
Norland Employee Equity Participation Trust	Male & Female	RSA Birth	51%	40%

APPENDIX D : EXPERIENCE

ROADS				
Client	Consultant	Project Description	Value	Date Completion
Province of the Eastern Cape Department of Roads and Public Works	MBSA Consulting KL Mpuhlu 043 726 6513	Upgrading of Ugie Location Roads to Surfaced Standards Phase 1 +/- 5.5km	R 54.6M	Mar 2015
SANRAL	Goba (Pty) Ltd G Stevens 041 373 6552	Rehab Nat. Route N6 Section 3 & 4 through Queenstown	R 102 m	Oct 2012
Department of Public Works	KV3 Consulting P Pretorius 083 449 1632	Upgrading Access Road to Mngqesha Great Place	R 20M	May 2010
Department of Public Works	R Moore 083 666 1597	Routine Road Maintenance Ngcobo Area	R 50M	Jan 2011
Department of Public Works	BKS PE G Mitchell 041 585 2514	Routine Road Maintenance Makana Area	R 52M	Oct 2010
Department of Public Works	BKS PE G Mitchell 041 585 2514	Routine Road Maintenance Ndlambe Area	R 46M	Oct 2010
Province of The Eastern Cape Department of Roads & Public Works	Engineering Advice & Services J Tanner 041 581 2421	Flood Damage / Rehabilitation Repairs to Boesmanshoek Pass	R 4.8M	May 2015
SANRAL	Delta Built Environment Consultants P Agema 012 368 1850	Regravelling of Access Roads in the Ingquza Hill LMA, Flagstaff & Holy Cross	R15.4M	October 2017
Engcobo Local Municipality	Gibb (Pty) Ltd L Aylesbury 045 838 1147	Construction of the Access Road to Extension 11 for Engcobo Local Municipality	R13.3M	August 2017
Province of the Eastern Cape Department of Roads and Public Works	Deedscon Consult (Pty) Ltd G Dambudzo 043 726 8975	Routine Maintenance of Various Provincial Paved and Gravel Roads in the Chris Hani, Joe Gqabi & Alfred Nzo Districts for a Period of 30 Months (3 Projects): LMA Sakhisizwe and Engcobo	R 28.2M	Current
Province of the Eastern Cape Department of Roads and Public Works	Ugqoloma Consulting K Mkize 071 102 6356	Re-Gravelling of DR08034 Section 1 In The Amathole District	R 11.6M	March 2018
Scribante Construction		Wilgeboom Bridge	R 5M	May 2018

APPENDIX D : EXPERIENCE

MUNICIPAL INFRASTRUCTURE				
Client	Consultant	Project Description	Value	Date Completion
Chris Hani District Municipality	Sinakho/SBA J V D De Wet 043 726 4389	Sitoleni WTW, Rising Main & Access Road	R 99M	Dec 2017
OR Tambo District Municipality	Arcus GIBB A Dabula 047 532 6573	Thornhill Water Treatment Works	R45.6M	May 2015
Chris Hani District Municipality	Camdekon / Hekima EN Peinke 043 722 2738	Cluster 4 Water Backlog Project – Ncora Scheme Bulk Pumping, Water Treatment Works & Reservoir	R 63.6M	Apr 2015
Amatola Water	Aurecon EL W Nel 043 721 0900	Sidwadweni Regional Water Supple Scheme	R 74M	July 2014
Sisonke District Municipality	Aurecon D Shaw 033 342 8721	Kokstad Waste Water Upgrade	R 28M	May 2010
Amatola Water	Aurecon EL W Nel 043 721 0900	Coffee Bay Regional Water Supple Scheme	R 105 M	Feb 2012
Buffalo City Municipality	Aurecon EL W Nel 043 721 0900	Mdantsane Bulk Water Supply	R 21M	Nov 2009
Amathole District Municipality	Stemele Bosch A Roets 042 721 1717	Mbashe North Water Supply Scheme – Water Treatment Works & Pumping Main	R 51.9M	Apr 2009
OR Tambo District Municipality	HHO Africa P Buyskes 047 532 2716	Upper Culunca RWSS: Construction of Cengcane Dam	R 32.6M	June 2014
Chris Hani District Municipality		Cluster 9 Phase 2 Bulk Water Backlog Project	R 25.3M	June 2014
Amatola Water	Gibb (Pty) Ltd T Gumede 043 706 3600	KSD PI: Construction of 10ML Fairfield Reservoir	R 22.6M	October 2015
Amatola Water	UWP Consulting W Ketteringham 043 721 0186	KSD PI: Provision of Civil Construction Services: New Bulk Gravity Sewers, Sewage Pump Stations and Rising Mains in Support of BNG Phase 1A: Maydene Farm in Mthatha	R 49.1M	March 2016
Engcobo Local Municipality	Gibb (Pty) Ltd L Aylesbury 045 838 1147	Construction of the Access Road to Extension 11 for Engcobo Local Municipality	R 13.6M	August 2017

APPENDIX D : EXPERIENCE

HOSPITAL INFRASTRUCTURE

CLIENT	CONSULTANT	PROJECT DESCRIPTION	VALUE	DATE COMPLETE
Department of Public Works	Ron Beard Associates R Beard 043 726 4677	Upgrading Madwaleni Hospital	R 46.9M	Aug 2010
Shiloh Construction	Saunders & Wium	Earthworks Bedford Hospital Spinal Unit Umtata	R 390K	2002

SCHOOL INFRASTRUCTURE

CLIENT	CONSULTANT	PROJECT DESCRIPTION	VALUE	DATE COMPLETE
Amathole / Department of Education		School VIP Prototype Water Tanks Installed	R 344K	Jan 2007
Armstrong Construction	UWP Consulting	Earthworks at 12 New Schools	R 18,9M	Jan 2013
Siemens		Mandela School of Science & Technology Bulk Earthworks	R 2.7M	Nov 2012
Dewing Construction	Ngonyama Okpanum & Associates	Butterworth – Msobomvu School Platform	R 166K	May 2002
Murray & Roberts		23 Schools Earthworks	R 588K	Dec 1999
Wild Coast District Council		Sports Field Mount Fletcher	R 860K	Oct 1999

PRISON INFRASTRUCTURE

CLIENT	CONSULTANT	PROJECT DESCRIPTION	VALUE	DATE COMPLETE
Doctor Drain CC	UWP	Umtata Prison Repair & Maintenance of Civil Infrastructure	R 4.8M	Aug 2004

BUSINESS INFRASTRUCTURE

CLIENT	CONSULTANT	PROJECT DESCRIPTION	VALUE	DATE COMPLETE
Down Stream Trading	Arcus GIBB A Bresler 043 722 0714	Triple Point Township Services	R 17M	Aug 2008
OR Tambo District Municipality		New Parking Areas for Myezo Park Offices	R 3.2M	Feb 2007
Sunilaws Office Park Beacon Bay		Roads & Parking	R 3.5M	Nov 1998

APPENDIX D : EXPERIENCE

TOWNSHIP DEVELOPMENTS				
CLIENT	CONSULTANT	PROJECT DESCRIPTION	VALUE	DATE COMPLETE
ABSA DevCo	Bigen Africa Services (Pty) Ltd L Niemann	Construction of Roads and Internal Services – Thornhill Sustainable Integrated Development Project-Phase 1A	R 30.7M	September 2009
Province of the Eastern Cape Human Settlements	Bosch Projects (Pty) Ltd L Streicher 041 363 0598	Oceanview 1500 Housing Project – Construction of 1500 Internal Services for Oceanview 1500	R 46.9m	Current



APPENDIX E : REFERENCES

CLIENTS

Chris Hani District Municipality	<i>Z. Mshumpela</i>	<i>072 128 7415</i>
Amatola District Municipality	<i>S. Mgaju</i>	<i>082 419 0778</i>
Department of Road & Public Works	<i>M. Sonqishe</i>	<i>082 419 3384</i>
Department of Road & Public Works	<i>C. Beldon</i>	<i>083 397 6892</i>
Department of Road & Public Works	<i>R. Moore (PE)</i>	<i>083 666 1597</i>
SANRAL	<i>C. McLachlan</i>	<i>082 574 2935</i>
SANRAL	<i>F. Van Staaden</i>	<i>083 631 5248</i>
SANRAL	<i>I. Hoosen</i>	<i>083 283 6127</i>
Shamwari	<i>B. Main</i>	<i>082 777 3234</i>
Department of Human Settlements	<i>L. Nkonki</i>	<i>074 143 5284</i>
Downstream Trading	<i>G. Wheatley</i>	<i>082 563 7851</i>
Transtruct	<i>J. Daniel</i>	<i>082 563 7851</i>

APPENDIX E : REFERENCES

CONSULTANTS

Maluti GSM	<i>P. Ravenscroft</i>	083 457 6209
Aurecon	<i>B. Sparg</i>	079 677 7782
Delta BEC	<i>P. Agema (PTA)</i>	082 809 4838
EAS	<i>A. Westerberg (PE)</i>	082 575 7353
Hekima	<i>J. Omwansa</i>	076 176 2958
Camdekon	<i>E. Peinke</i>	082 481 9851
GIBB	<i>D. Shaw (DBN)</i>	083 636 1334
GIBB	<i>A. Iderman (EL)</i>	043 706 3600
Hatch GOBA	<i>P. Henderson (EL)</i>	082 782 6672
Hatch GOBA	<i>G. Stephans (PE)</i>	083 651 3589
MBSA Consulting	<i>K. Mpuhlu</i>	083 299 9988
AECOM/Lukhozi	<i>G. Mitchell (EL)</i>	073 348 7795
Bosche Projects	<i>A. Roets</i>	083 272 5654
Ugqoloma Consulting	<i>S. Munthali</i>	071 875 8952
Deedscon	<i>G. Dambudzo</i>	071 719 4289
Sinakho Consulting	<i>D. De Wet</i>	043 726 4389
UWP	<i>W. Ketteringham</i>	082 774 9898
CBM	<i>T. Du Preez</i>	083 232 0413

APPENDIX F : COMPANY DETAILS

NORLAND CONSTRUCTION (PTY) LTD	
Company Registration Number	2007 / 015793 / 07
Income Tax Reference Number	9080 150 049
VAT Registration Number	4900 101 504
PAYE Registration Number	7660 704 653
UIF Employer Reference Number	0090 619 / 7
FEM Number (Workmen's Compensation)	200 305
FNB Bank Account Number	5213 008 1765
FNB Branch Code	210 121
A2A Kopano Account Number	NORLA003
CPHA MEMBERSHIP	NOR001
SAFCEC MEMBERSHIP	NOR002
CIDB Registration Number	109 058
CIDB Grading	8CE
BBBEE Rating	Level 1
Year Established	1970

APPENDIX G : CONTACT DETAILS

BANKERS

FIRST NATIONAL BANK

Contact: Bryan Health
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AUDITORS

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5320

GUARANTORS

BLENHEIM

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APPENDIX G : CONTACT DETAILS

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NORLAND MTHATHA OFFICE

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